

TIPS FOR A SUCCESSFUL TRAVEL PARTY

#1 KEEP IT SIMPLE & DUPLICATABLE



#ChillinWorldWide

CHECKLIST:

- Have music playing as guests arrive. It should be fun, loud, & upbeat.!
- Enough copies of the Applications and Income Disclosures *MUST HAVE ENOUGH FOR EVERYONE*
- Small stack of notepads and pens
- Name Tags with Marker
- Laptops charged for new members to join that night
- Updated presentation – downloaded to smart TV or Laptop (talk to your Sponsor)
- Applicable connection cords and speakers if needed
- Test all technology to make sure it's working at least 3 hours prior to starting

SETTING UP THE ROOM:

- Make sure all guests face away from the door
- Have a minimum number of chairs and add as guests arrive
- Keep snacks simple: Water, chips, dip M&M', cheese/crackers and wine. REMEMBER SIMPLE & DUPLICATABLE

INVITING:

- DO NOT say Meeting or Opportunity
- DO SAY: Event, Reception, 90% Visual Must See
- Be a "Master Inviter" (it's not important that they join only that they SEE it)
- Never explain, just invite. That is what the party is for. Expect a 20% show up ratio.
- Never Send out E-vites, fancy invites, Facebook events or fliers
- Invite other team members (talk to your Sponsor about who to invite)

INTRODUCING THE PRESENTER:

1. Request All Cell Phones Off
2. Thank the guests for coming
3. Tell them WHY you are doing this, that's it's HUGE and you're ALL-IN, and that they might love it or they might not get it right away and either way it's cool with you, but you're going to share this with your entire network and you wanted them to be one of the first!! – show your enthusiasm (Do the "3-Step Setup")
4. Edify your speaker – they will give you a few short sentences! ** VERY IMPORTANT **

DURING THE PRESENTATION:

- Guests will be watching you and your demeanor. They will be looking to see how excited you are and how important this is to you. It is vital that your posture is positive.
- Pay attention!
- Laugh or agree with the speaker to help encourage him/her.
- Never contradict the presenter or presentation. Mistakes can be fixed later.
- Do not use the restroom or your cell phone. EPIC FAIL!

AND THE MOST IMPORTANT THING TO REMEMBER...

HAVE FUN!!!

**PLANS CHANGE.
DECISIONS DON'T.**

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